

Business Development Officers

As the Business Development team it is our goal to ensure a sustainable development of the club and enable it to perform at its best. Therefore, we are analyzing its activities and performance in order to identify what works well and what issues our members encounter. Throughout the semester our work relies on a close collaboration with every other department, as it is crucial for us to stay up to date and get first-hand information about any improvement potentials our members might discover. Ultimately, it is our responsibility to evaluate identified issues and define adequate measures on how to solve them.

What does a typical semester look like?

Usually, we start off the semester by assessing whether the communicated issues of the past semester/s are still up to date and whether new topics came up. By evaluating together with the board which topics have the highest importance and urgency, we define two to three projects to focus on throughout the semester, on which we then work either individually or as a team. An expected result can be the definition of a framework on how to tackle a defined issue or the implementation of system that supports day-to-day activities of club members.

Requirements to join the team:

- Enthusiasm about NSCs mission and vision
- Organizational talent and structured thinking
- Good communication skills
- Motivation to work in a team

Responsibilities of the Business Development Officers:

- Analyzing the clubs past performance
- Evaluating club issues and defining effective measures for improvement
- Consulting other departments on change requests or communicated issues
- Collaborating closely with other departments

What we offer you:

- Responsibility from day one
- Experience in a true-to-life business environment
- A fun, open-minded and motivated community

Do you want to help the club progress? Are you full of ideas on how the club could improve? Then don't miss your chance and apply for NSC's Business Development team!

In case of questions don't hesitate to reach out to our current Head of Business Development:
Vivien Abaza (58100@novasbe.pt)